CONTRACT



WIVB 2077 Elmwood Ave. Buffalo, NY 14207 (716) 874-4410

And:

Brabender Cox 108 South Street 3rd Floor Market Station Leesburg, VA 20175 USA

	Contract / Rev	<u>vision</u>		Alt Order #	
	951892	/		25326395	
Product Product					
Candidate					
Contract Dates	Estimate #				
10/10/16 - 10/16/16	134				
<u>Advertiser</u>			Ori	ginal Date	Revision
POL/Chris Jacobs			1	0/07/16	/ 10/10/16
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	<u>Property</u>	Accour	nt E	<u>xecutive</u>	Sales Office
	WIVB	Katz W	/asł	nington	Katz/Washingto
	Special Handl	ing			
	<u>Demographic</u>				
	Adults 35+	_			
					Total Ratings
					193.40
,	Agy Code	Advert	iser	Code	Product 1/2
	9913021	25			34
	Agency Ref			Advertiser	Ref
	IN12303/TO13	358/SP	11		

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time Days	Length Week	Rate Rtn Type Spots	Amount
N 6 WIVB 10/10/16 10/10/16 Early Morning Wake Up M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 1 1	M-F 5a-559a <u>Rate</u> <u>Rating</u> \$175.00 1.50	:30	NM 1	\$175.00
N 7 WIVB 10/13/16 10/13/16 Early Morning Wake Up M-F Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	F M-F 5a-559a <u>Rate</u> <u>Rating</u> \$175.00 1.50	:30	NM 1	\$175.00
N 8 WIVB 10/12/16 10/12/16 Wake Up Early AM 559-7a <u>Start Date</u> End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 559a-7a <u>Rate</u> <u>Rating</u> \$300.00 2.70	:30	NM 1	\$300.00
N 9 WIVB 10/14/16 10/14/16 Wake Up Early AM 559-7a Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	M-F 559a-7a <u>Rate</u> <u>Rating</u> \$300.00 2.70	:30	NM 1	\$300.00
N 10 WIVB 10/10/16 10/10/16 M-F Early Show 7a-9a <u>Start Date</u> End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	M-F Early Show 7a Rate Rating \$150.00 1.90	:30	NM 1	\$150.00
N 11 WIVB 10/11/16 10/11/16 M-F Early Show 7a-9a <u>Start Date</u> End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1	M-F Early Show 7a Rate Rating \$150.00 1.90	:30	NM 1	\$150.00
N 12 WIVB 10/13/16 10/13/16 M-F Early Show 7a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	M-F Early Show 7a <u>Rate</u> <u>Rating</u> \$150.00 1.90	:30	NM 1	\$150.00
N 13 WIVB 10/14/16 10/14/16 M-F Early Show 7a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	M-F Early Show 7a <u>Rate</u> <u>Rating</u> \$150.00 1.90	:30	NM 1	\$150.00
N 14 WIVB 10/15/16 10/15/16 Saturday Wknd Wake Up R Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161- 1	ESa 6a-8a <u>Rate</u> <u>Rating</u> \$75.00 2.80	:30	NM 1	\$75.00
N 15 WIVB 10/11/16 10/11/16 Price Is Right <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 -1 1	M-F 11a-12p <u>Rate</u> <u>Rating</u> \$550.00 4.20	:30	NM 1	\$550.00
N 16 WIVB 10/13/16 10/13/16 Price Is Right Start Date End Date Weekdays Spots/Week	M-F 11a-12p Rate Rating	:30	NM 1	\$550.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract Agreement Between: Print Date 10/10/16 Page 2 of 5

POL/Chris Jacobs



	Contract / Revision 951892 /	Alt Order # 25326395
Contract Dates 10/10/16 - 10/16/16	Product Candidate	Estimate #
Advertiser	Or	riginal Date / Revision

10/07/16 / 10/10/16

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	<u>Rate</u> <u>Rating</u> \$550.00 4.20			
N 17 WIVB 10/10/16 10/10/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1		:30	NM 1	\$350.00
N 18 WIVB 10/12/16 10/12/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 12p-1230p <u>Rate</u> <u>Rating</u> \$350.00 5.80	:30	NM 1	\$350.00
N 19 WIVB 10/14/16 10/14/16 News 4 @ Noon Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	<u></u> .	:30	NM 1	\$350.00
N 20 WIVB 10/11/16 10/11/16 M-F Soaps Rotation Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1		:30	NM 1	\$225.00
N 21 WIVB 10/12/16 10/12/16 M-F Soaps Rotation Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	M-F Soaps Rot 123 <u>Rate</u> <u>Rating</u> \$225.00 3.00	:30	NM 1	\$225.00
N 22 WIVB 10/13/16 10/13/16 M-F Soaps Rotation Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	Rate Rating	:30	NM 1	\$225.00
N 23 WIVB 10/11/16 10/11/16 M-F News 4 At 4p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1	Rate Rating	:30	NM 1	\$125.00
N 24 WIVB 10/13/16 10/13/16 M-F News 4 At 4p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F News 4 At 4p <u>Rate</u> <u>Rating</u> \$125.00 1.70	:30	NM 1	\$125.00
N 25 WIVB 10/10/16 10/10/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	Rate Rating	:30	NM 1	\$650.00
N 26 WIVB 10/12/16 10/12/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1		:30	NM 1	\$650.00
N 27 WIVB 10/13/16 10/13/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 5p News 5-6p <u>Rate</u> <u>Rating</u> \$650.00 4.20	:30	NM 1	\$650.00
N 28 WIVB 10/14/16 10/14/16 M-F 5p News 5-6p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 5p News 5-6p <u>Rate</u> <u>Rating</u> \$650.00 4.20	:30	NM 1	\$650.00
N 29 WIVB 10/10/16 10/10/16 M-F News 4 @ 6pm	M-F News 4 @ 6pn <u>Rate</u> <u>Rating</u> \$550.00 5.50	:30	NM 1	\$550.00
N 30 WIVB 10/11/16 10/11/16 M-F News 4 @ 6pm	M-F News 4 @ 6pn <u>Rate</u> <u>Rating</u> \$550.00 5.50	:30	NM 1	\$550.00
N 31 WIVB 10/13/16 10/13/16 M-F News 4 @ 6pm	M-F News 4 @ 6pn <u>Rate</u> <u>Rating</u> \$550.00 5.50	:30	NM 1	\$550.00
N 32 WIVB 10/14/16 10/14/16 M-F News 4 @ 6pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	M-F News 4 @ 6pn Rate Rating	:30	NM 1	\$550.00

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Contract Agreement Between: Print Date 10/10/16 Page 3 of 5

POL/Chris Jacobs



	Contract / Revision 951892 /	Alt Order # 25326395
Contract Dates 10/10/16 - 10/16/16	Product Candidate	Estimate # 134
Advertiser	<u>Or</u>	riginal Date / Revision

10/07/16 / 10/10/16

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpot	s	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	Rate Rating \$550.00 5.50				
N 33 WIVB 10/11/16 10/11/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1	M-F 658-730p	:30	NM	1	\$500.00
N 34 WIVB 10/13/16 10/13/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 658-730p <u>Rate</u> <u>Rating</u> \$500.00 5.90	:30	NM	1	\$500.00
N 35 WIVB 10/14/16 10/14/16 M-F 658-730p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 658-730p	:30	NM	1	\$500.00
N 36 WIVB 10/10/16 10/10/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	M-F 730-758p <u>Rate</u> <u>Rating</u> \$750.00 6.90	:30	NM	1	\$750.00
N 37 WIVB 10/12/16 10/12/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 730-758p <u>Rate</u> <u>Rating</u> \$750.00 6.90	:30	NM	1	\$750.00
N 38 WIVB 10/14/16 10/14/16 M-F 730-758p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-F 730-758p <u>Rate</u> <u>Rating</u> \$750.00 6.90	:30	NM	1	\$750.00
N 39 WIVB 10/10/16 10/10/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	M-Su 11-1135p	:30	NM	1	\$450.00
N 40 WIVB 10/14/16 10/14/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	Rate Rating \$450.00 3.50	:30	NM	1	\$450.00
N 41 WIVB 10/16/16 10/16/16 M-Su 11-1135p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	M-Su 11-1135p <u>Rate</u> <u>Rating</u> \$350.00 4.70	:30	NM	1	\$350.00
	LF M-F The Late S Rate Rating \$125.00 1.40	:30	NM	1	\$125.00
N 43 WIVB 10/13/16 10/13/16 LF M-F The Late Show Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1		:30	NM	1	\$125.00
N 44 WIVB 10/10/16 10/10/16 LF M-F The Late Show Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	LF M-F The Late S Rate Rating \$75.00 1.70	:30	NM	1	\$75.00
N 45 WIVB 10/12/16 10/12/16 LF M-F The Late Show Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	LF M-F The Late S Rate Rating \$75.00 1.70	:30	NM	1	\$75.00
N 46 WIVB 10/14/16 10/14/16 LF M-F The Late Show Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	LF M-F The Late S Rate Rating \$75.00 1.70	:30	NM	1	\$75.00
N 47 WIVB 10/10/16 10/10/16 Monday Prime Hour 1 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/16 1 1	Monday 758p-9p <u>Rate</u> <u>Rating</u> \$1,350.00 6.70	:30	NM	1	\$1,350.00
N 48 WIVB 10/11/16 10/11/16 Tuesday Prime Hour 3 Start Date End Date Weekdays Spots/Week	Tuesday 10p-11p <u>Rate</u> <u>Rating</u>	:30	NM	1	\$750.00

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Contract Agreement Between: Print Date 10/10/16 Page 4 of 5



	Contract / Revision	Alt Order #
	951892 /	25326395
Contract Dates	<u>Product</u>	Estimate #
10/10/16 - 10/16/16	Candidate	134

<u>Advertiser</u> Original Date / Revision 10/07/16 / 10/10/16 POL/Chris Jacobs

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeS	pots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1	<u>Rate</u> <u>Rating</u> \$750.00 4.10				
N 49 WIVB 10/12/16 10/12/16 Wednesday Prime Hour 2 Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	Wednesday Prime Rate Rating \$1,500.00 4.20	:30	NM	1	\$1,500.00
N 50 WIVB 10/15/16 10/15/16 Saturday 9-10p Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	Saturday 9-10p Rate Rating \$300.00 0.00	:30	NM	1	\$300.00
N 51 WIVB 10/16/16 10/16/16 Sunday 8-9p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	Sunday 8-9p <u>Rate</u> <u>Rating</u> \$750.00 6.10	:30	NM	1	\$750.00
N 52 WIVB 10/13/16 10/13/16 Thursday Night Football Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	Thursday Night Foc <u>Rate</u> <u>Rating</u> \$1,500.00 3.70	:30	NM	1	\$1,500.00
N 53 WIVB 10/10/16 10/10/16 M-F 430a-5a Wake Up Earl Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	y M-F 430a-5a Wake <u>Rate</u> <u>Rating</u> \$50.00 1.20	:30	NM	1	\$50.00
N 54 WIVB 10/11/16 10/11/16 M-F 430a-5a Wake Up Earl Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 -1 1	y M-F 430a-5a Wake <u>Rate</u> <u>Rating</u> \$50.00 1.20	:30	NM	1	\$50.00
N 55 WIVB 10/12/16 10/12/16 M-F 430a-5a Wake Up Earl Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	y M-F 430a-5a Wake <u>Rate</u> <u>Rating</u> \$50.00 1.20	:30	NM	1	\$50.00
N 56 WIVB 10/13/16 10/13/16 M-F 430a-5a Wake Up Earl Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	y M-F 430a-5a Wake <u>Rate</u> <u>Rating</u> \$50.00 1.20	:30	NM	1	\$50.00
N 57 WIVB 10/14/16 10/14/16 M-F 430a-5a Wake Up Earl Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	y M-F 430a-5a Wake <u>Rate</u> <u>Rating</u> \$50.00 1.20	:30	NM	1	\$50.00
N 58 WIVB 10/16/16 10/16/16 Su Wknd Wakeup 6a-8a RE Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/161 1	EVSu Wknd Wakeup <u>Rate</u> <u>Rating</u> \$125.00 2.80	:30	NM	1	\$125.00
N 59 WIVB 10/14/16 10/14/16 Friday 9-10p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	Friday 9-10p <u>Rate</u> <u>Rating</u> \$1,100.00 0.00	:30	NM	1	\$1,100.00
N 60 WIVB 10/12/16 10/12/16 Wednesday Prime Hour 3 Start Date End Date Weekdays Spots/Week Week: 10/10/16 10/16/16 1 1	Wednesday 10p-11 <u>Rate</u> <u>Rating</u> \$550.00 4.10	:30	NM	1	\$550.00
N 61 WIVB 10/12/16 10/12/16 M-F Early Show 7a-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/10/16 10/16/161 1	M-F Early Show 7a <u>Rate</u> <u>Rating</u> \$150.00 1.90	:30	NM	1	\$150.00
	Totals	193.40		56	\$23,300.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 -10/16/16	56	\$23,300.00	(\$3,495.00)	\$19,805.00
Totals	56	\$23,300.00	(\$3,495.00)	\$19,805.00

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Contract Dates 10/10/16 - 10/16/16	<u>Product</u> Candidate	Estimate # 134
Advertiser POL/Chris Jacobs		<u>Original Date / Revision</u> 10/07/16 / 10/10/16

ignature:	Date:
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